

INNAX GROUP FINANCIAL SERVICES

The INNAX GROUP offers independent sustainable buildings solutions. In other words it is an independent provider of engineering and energy services related to buildings in order to lower the cost and the CO2 emissions. INNAX is active in the Netherlands, Germany, Belgium, Luxemburg and France. It employs 300 people.

INNAX GROUP also offers financial services next to the technical solutions and energy management.

Many green installations for buildings require a higher initial investment than the conventional solution. However over the economic life of the installation the total cost of ownership is significantly lower. Banks and investors have recognized this. An increasing amount of capital is invested in clean technologies for buildings.

However most banks and investors do so called large tickets like big solar or wind parks. INNAX offers its services in the market related to buildings with smaller investments per project. In this segment it is still more difficult to find finance. Financiers are not used to this new segment yet.

To overcome this hurdle INNAX decided to invest in an INNAX GROUP Financial Services team that is making the analysis of financial feasibility and finding the financing of sustainable energy technologies. This team is capable of preparing the full set of bankable documents and has experience in closing deals.

After the most suitable technical-financial scenario is selected INNAX GROUP offers further support like:

- Subsidies and fiscal optimisation;
- Searching equity and loans for sustainable solutions;
- Investment strategies for customers;

For instance a special Energy company can be created that owns and exploits the green climate installations, with all the fiscal and risk advantages.

When the customer wants to outsource ownership of the sustainable project INNAX GROUP also invests own capital as equity into the assets and arranges the loans necessary to complete the financing of the project. Then INNAX continues to do the financial management of the assets.

Experienced team and company

The team of INNAX GROUP financial services consists of 3 experts with over 35 years of corporate finance and project finance experience. INNAX has experience with energy contracting a total service for sustainable energy for a building: engineering, building, maintaining and financing of green climate installations.

INNAX GROUP works for its financial services on a fixed fee and sometimes on a success fee basis. The financial services team was established to assist the technical experts of INNAX in realizing their projects. In some cases this team can also be hired separately.

In this way INNAX GROUP offers total financial engineering next to technical engineering and energy management to support our customers in realizing sustainable buildings.